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INOXOFT COOPERATION MODELS

IMAGINE YOU'RE BUILDING
A HOUSE AND YOU AIM IT
TO BE BUILT RIGHT AS
YOU WANT

THREE SCENARIOS FOR BUILDING A HOUSE

We offer three distinct scenarios for building a house.

Each with its unique management and decision-making processes, all centered around you, the homeowner.

You know exactly how to build a house and you already have a team of skilled builders.

Now you need **additional specialists** who can help you complete the project **faster** and more **efficiently**.

You want to be in control of the whole building process and make all the necessary decisions, including who will work on the project.

However, you need to **set up a team/extend your existing team**, and not only with builders but also a **foreman** who will **help you manage** this team while you will be running your business in parallel.

You have no experience in construction **or** would simply prefer to delegate the building process to professionals, being focused only on overseeing each stage of the process to ensure your vision is realized correctly.

So you need a reliable **partner**, who will **take care of the whole building process**.

OUR COOPERATION MODELS

Let's map mentioned above scenarios to our cooperation models.

Team Extension

Our experienced builders can quickly and seamlessly integrate with your existing team and provide you with needed skills and expertise.

By **extending your tech team** with our top-notch talents, you can accelerate your project timelines and achieve your business objectives faster, **scaling up or down** as needed for each project.

Dedicated Team

We provide you with **top-notch specialists**, each with specific skills and experience to set up the right team or extend your existing team.

Besides adding specialists to your team, we also provide you with a **dedicated right-hand person** to assist you with managing the process. This person is like a foreman who oversees the construction process, ensuring everything is running smoothly.

Product Development

We take care of **building the house from scratch**, starting from the architecture design and till the final touches of interior decoration.

We take **full responsibility for delivering the required solution** and managing the whole process, much like an expert builder managing the construction of your dream home by skilled specialists. You are the product owner who provides a vision of the product, business needs, and accepts our work on an iterative basis.

TEAM EXTENSION COOPERATION MODEL

Team Extension

→ WHAT'S ON US:

- set up the right team members, according to your project need;
- allocate or recruit additional team members per your request;
- replace team members on demand.

→ WHAT'S ON YOU:

- define implementation strategy, how to build, what technologies to use;
- determine the composition and allocation of the development team, define their roles and responsibilities;
- ensure team performance through arrangement of project management activities;
- backlog, scope, priorities management;
- track project progress according to your release plan and expected deadlines.

🏠 WHEN BEST TO USE

It is an ideal solution if you have an existing in-house development team and need to scale your team quickly and easily with the right engineers to complete a project, address a backlog of work, or meet changing business needs.

🕐 HOW MUCH CLIENT'S TIME IS NEEDED

Depending on team size and existing internal processes, from 5 to 8 hours per day.

💳 PRICING APPROACH

Hourly/Monthly rate per each team member.

DEDICATED TEAM COOPERATION MODEL

👥 **Dedicated Team**

→ WHAT'S ON US:

- set up the right team, according to your request;

- ensure top team performance through arrangement of project management activities, based on your need*: people management, monitoring activities, processes set-up, ensuring effective delivery.

  You can choose the best package with a set of our additional responsibilities below.

→ WHAT'S ON YOU:

- make final decisions on how the solution will be built;

- approve implementation strategy (based on feedback from the team);

- determine the composition and allocation of the development team, define their roles and responsibilities;

- backlog, scope, priorities management (or we can cover that);

- track project progress according to your release plan and expected deadlines.

🏠 WHEN BEST TO USE

Best suited if you work on the project full-time but have important tasks to perform for the project's success besides micromanaging the team.

We can help with management, allowing you to invest more time in the strategic success of your project.

🕐 HOW MUCH CLIENT'S TIME IS NEEDED

Depending on team size, existing internal processes and set of processes delegated to Inoxoft side, from 1 to 5 hours per day.

💳 PRICING APPROACH

Hourly/Monthly rate per each team member + (PM hourly rate multiplied by PM spent hours, according to the chosen management package.

*details about management packages provided below

PRODUCT DEVELOPMENT COOPERATION MODEL

Product Development

→ WHAT'S ON US:

- define implementation strategy, how to build, what technologies to use;
- determine the composition and allocation of the development team, define their roles and responsibilities;
- take care of the software development process from start to finish with complete control over its effectiveness;
- track project progress, ensure that the roadmap is aligned with your priorities, and meets the deadlines that have been set.

→ WHAT'S ON YOU:

- provide a clear vision for the product, business needs and expected functionality;
- participate on demo sessions, and accept or reject presented deliverables, based on the agreed-upon acceptance criteria of each feature.

⌂ WHEN BEST TO USE

Ideal if you want to develop a product, but lack the necessary expertise, time, or resources to do so on your own. It is also suitable if you have the expertise and resources to develop a product, but prefer to hand over the overall process to the team, who will be fully responsible for bringing the product vision to life. With a released time, you are able to focus on other crucial business areas.

🕐 HOW MUCH CLIENT'S TIME IS NEEDED

Minimum time is needed, from 4 to 8 hours per 2-week sprint.

💳 PRICING APPROACH

Blended hourly rate for the service we provide.

DEDICATED TEAM PROJECT MANAGEMENT PACKAGES

*Project Management Packages In Details

Package Name	Value Points	~ PM's Hours Per Month (Based On Team Of 4 People)
Basic	**People management and monitoring processes** Tracking and ensuring every team member is motivated and ready to tackle technical and business challenges. Precise reporting* to keep the stakeholder on the edge of project status and progress. *Does not include task estimations tracking and verifying fitting into estimation.	32
Standard	**Basic Package + Setup and management of delivery processes** Analysis of the current state of processes and management on the project, preparing a plan for increasing effectiveness in the current processes which includes initial management tool and process setup to establish effective work of the team. Value for the project: • Project goals are clearly established and effectively communicated to the team • Effective roles and responsibilities distribution to achieve high team dynamics • Efficient Product Backlog Management setup (dependencies accounted, business value vs complexity) • Releases / Versions planning • Product roadmap is created and maintained • Product scope is decomposed to working items (stories / tasks breakdown is done appropriately) • Scope changes are tracked and prioritized according to business needs • Tasks estimation process is set up and followed • Risk assessment and analysis is done and mitigation strategies are defined • Project and process impediments are eliminated to provide team productivity and performance	96
Premium	**Standard Package + Driving continuous improvement and excellence in the project** • Iterative improvement of implementation plan • Project documentation is consistently updated and maintained by QA / BA • Team metrics analysis and statistics	128

! Note: Each package and PM hours calculation is built on the previous one, so when you purchase a specific package, you get the previous package in the sequence by default.

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CONTACT US TO GET MORE DETAILS AND CHOOSE THE MODEL THAT SUITS YOUR NEEDS

✉ contact@inoxoft.com

🌐 https://inoxoft.com/

📅 Calendly